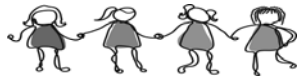


2010 cookie caravan guidelines

September 24 ~ 25 ~ 26

The Girl Scout Cookie Caravan is about to begin! This is our chance to sell cookies in a non-traditional way AND build customer enthusiasm for our traditional order-taking which begins on October 2. Troops pick up cookies at the beginning of the Caravan weekend, sell at their scheduled locations, and return all unsold cookies to the cupboard.

team work!



teamwork!

Our goal is for everyone to have a successful and profitable Cookie Caravan. The easiest way to achieve that goal is for the troop to work together as a team. All the girls in your troop who participate in this team effort will earn the Caravan patch. Order your patches on the T-3 patch and recognition order form. This form will be given to your Troop Cookie Manager. These patches are provided by the council.

New this year, we will be allowing Cookie Caravan sales to count towards each girl's recognitions based on troop Caravan sales.

All troops will be responsible for cookies removed from the cookie cupboard. Any cookies lost or damaged due to troop mishandling will be paid for by the troop.

If anyone not registered with Girl Scouts (husband, child) will be helping, be sure to purchase non-member insurance.

gsusa membership

Troops participating in Cookie Caravan must be registered for the 2010-2011 GS year by the August 26 Caravan deadline. This will be verified by your SU registrar when signing your form and will be checked at the corporate office. Troops not registered by August 26 will not be allowed to participate. Additional girls may be added up to the event. Please contact Product Sales Department if you have further questions.

How does the cookie caravan work???

- Troops must register in advance to participate by completing the registration form available online and in The Link to Leaders. It must be returned to the Regional Service Center office by the end of the day **August 26, 2010**.
- A confirmation letter with further instruction and cupboard information will be mailed to the Troop Contact listed on the registration form by September 16.
- Your troop will be responsible for making arrangements where and when you sell cookies.
- Your cookies will be available for pick up Thursday evening, September 23. (Contact cupboard manager for hours).
- No payment is made at the first pick-up. However, if you return to the cupboard for additional cookies, they must be paid for at time of pick-up.
- Return all unsold cookies along with a troop check or money order (some cupboards may accept cash) for the **money due to council** to your cookie cupboard following your sale—no later than closing time on Sunday.

Available at www.girlscoutsofsouthernillinois.org or The Link to Leaders publication.

2010 cookie caravan

Registration

Troop# _____

Service Unit _____

**September
24 ~ 25 ~ 26
Deadline: Aug 26**

Troop Contact for Caravan _____

Address _____ City _____ Zip _____

Phone _____ Alt. Phone _____ E-mail _____

Selling Location(s) / Date(s) / Time(s) _____

Service Unit Registrar Signature _____
(Registration without signature approval from registrar will not be processed)

Signature
Required!

Maximum first order of 20 cases for new participants.
Returning participants can order a maximum matching what they sold last year (or at least 20 cases even if sales were under). Check your cookie bill or contact the Product Sales Manager if you need your Caravan sales from last year.
Any troop's order that is above their limit will be lowered automatically.

First order in CASES (12 packages per case): (You are not required to order all 8 varieties.)

| | | |
|---------------------------|-----------------------------|------------------|
| _____ Lemon Chalet Cremes | _____ Samoas | _____ Tagalongs |
| _____ Trefoils | _____ Dulce de Leche | _____ Thin Mints |
| _____ Do-Si-Dos | _____ Thank You Berry Munch | |

Please select a Caravan Cupboard location from the options below. This is where your first order will be available. Additional pickups and return can be made to another cupboard. (Mark 1st and 2nd choice!)

- | | | | |
|------------------------|--------------------|--------------------|----------------|
| ___ Mt. Vernon | ___ Glen Carbon | ___ Caseyville | ___ Effingham |
| ___ Carbondale(DeSoto) | ___ Alton | ___ Belleville | ___ Mattoon |
| ___ Du Quoin | ___ Bethalto | ___ Columbia | ___ Charleston |
| ___ Centralia | ___ Highland | ___ Smithton | ___ Paris |
| ___ West Frankfort | ___ O'Fallon | ___ Waterloo | ___ Newton |
| ___ East St. Louis | ___ Lebanon | ___ Troy/St. Jacob | ___ Greenville |
| | ___ Anna/Jonesboro | ___ Scott AFB | |

*Due to special relationship with Scott AFB, only SAFB troops are allowed to sell on Base.

FIRM DEADLINE: August 26 completed form sent to the Regional Service Center.
Fax: 618-242-5191 or **Mail:** 4102 S. Water Tower Place Mt. Vernon, IL 62864
Product Sales Manager: Jessica Stanley jrstanley@gssofsi.org or 618-242-5079

