

## Spring Product Sale Recognitions

2 Subscriptions/Selections  
**GSI Patch**



4 Subscriptions/Selections  
**Bracelet**



8 Subscriptions/Selections



**Desk Set  
OR  
Flashlight**

Completed Address Booklet  
**Investigate Patch**



Complete 12 E-Mails  
**Solve It Together Patch**



Reader's Digest Subscription

**Wireless  
Headphones**



4 Nut Items  
**Unlock the Mystery Patch**



12 Nut Items  
**Solve It  
Puzzle Necklace**



20 Nut Items



**Desk Set  
OR  
Fashion Scarf**



\$225 in Combined Sales



\$300 in  
Combined Sales  
**Mini Safe**



\$400 in  
Combined Sales  
**Duffel Bag**



**Super Seller Patch  
PLUS  
"Snoops" Plush  
OR  
Fashion Sketchbook**



## Girl Scouts of Southern Illinois 2009-10 Spring Product Sale Girl & Family Packet

### Theme and Program



identical looking scenes, match handwriting samples, analyze fingerprints, and go through the steps necessary to become a full fledged CSI.

### Dates and Deadlines

Spring Product Sale Begins	Saturday, February 20, 2010
Spring Product Sale Ends	Saturday, March 13, 2010
Spring Product Sale Paperwork/Payments Due to Troop Leader	Sunday, March 14, 2010
Nut and Candy Delivery	After Monday, April 12, 2010
Recognition Delivery	April-May 2010

**Unlock the Mystery, Solve It Together!** is the theme of the 2009-10 Spring Product Sale. Both portions of the Spring Product Sale offer activities to help girls

investigate more about themselves and their values and instill an exciting sense of discovery.

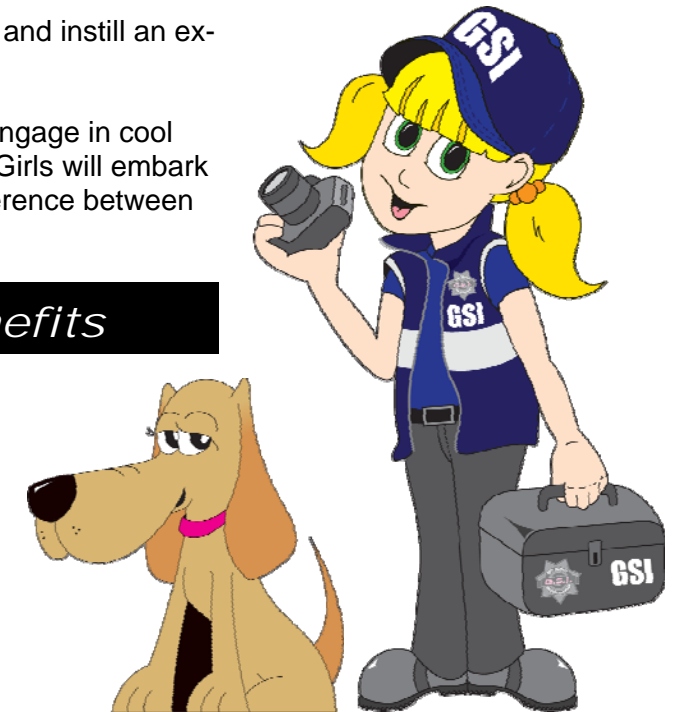
Girls can log-on to [www.AshdonFarmsGSI.com](http://www.AshdonFarmsGSI.com) to engage in cool interactive activities relating to GSI and teamwork. Girls will embark on mystery solving adventures as they spot the difference between

### Spring Product Sale Benefits

The Spring Product Sale Program is an opportunity for Troops to earn:

- 15% from magazine (including online orders) and nut/candy sales.

Proceeds from the Spring Product Sale provide the Girl Scouting program to over 15,000 girls in 40 1/2 counties in Southern Illinois with girl focused program and camping experiences.



## Spring Product Sale Information

**Spring Product Sale Permission and Responsibility Form**

My Girl Scout \_\_\_\_\_ a registered member of Troop # \_\_\_\_\_, has my permission to participate in the 2009-10 Spring Product Sale. In doing so, I agree to accept financial responsibility for all products and money she receives and therefore agree to submit full payment to her Troop Leader by the deadline. If I fail to do so, I agree to pay any and all collection costs including attorney's fees and realize that my credit report may be affected as a result of the collection process. I understand if any unpaid balance is assigned to a collection agency, a fee ranging from 35% to 50% will be added to the total balance due.

Signature of Parent or Guardian \_\_\_\_\_ Date \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Home Telephone Number \_\_\_\_\_ Work Telephone Number \_\_\_\_\_ Cell Telephone Number \_\_\_\_\_

### Spring Product Sale Permission and Responsibility Form

Girl Scouts must have a Spring Product Sale Permission and Responsibility Form signed by a parent/guardian in order to participate in the 2009-10 Spring Product Sale.

### QSP Reader's Digest Catalog

The QSP Reader's Digest Catalog features thousands of magazine, music, and book selections that are available for customer purchase.



### QSP Magazine Order Form

Girl Scouts must fill out the QSP Magazine Order Form for every magazine, music, and book purchase. Customer address/selection information needs to be filled out completely using black or blue ink. Selection prices must be totaled correctly and double-checked for accuracy. The top two copies (white and yellow) from each QSP Magazine Order Form should be turned into the Troop Leader while the bottom copy (pink) should be given to the customer as a receipt.



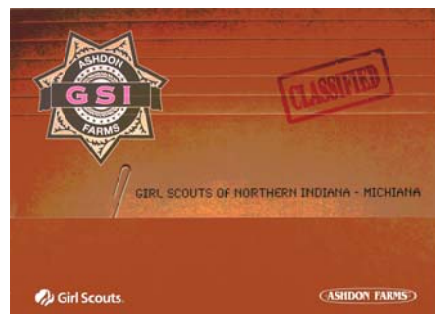
### QSP Address Booklet

Girls can contact their friends and relatives so that they can order their favorite magazines by completing the QSP Address Booklet. Girl Scouts must use blue or black ink to address and personalize each postcard in the booklet. Information will then be mailed to the girls' friends and family on how to order their magazines.



### Ashdon Farms Girl Order Card

The customized Ashdon Farms Girl Order Card features the delicious nut and candy products offered during the 2009-10 Spring Product Sale, as well as the cool recognitions girls can earn for their sale achievements. Girl Scouts can use this card to take customer orders and to help with product delivery later. Customer address/selection information must be filled out completely using black or blue ink. Rows and columns should be calculated correctly and double-checked for accuracy.



## Spring Product Sale Information

### Money Envelope

Girls can use the Money Envelope to collect customer payments from magazine and nut/candy sales.

The form is titled 'GIRL SCOUT MONEY ENVELOPE'. It has fields for 'NAME', 'TROOP NO.', 'DATE MONEY DUE', 'AMOUNT DUE', and 'AMOUNT ENCLOSED'. It is a simple, rectangular form used for collecting payments.

### QSP Netiquette Program/Detailed Order Report

The QSP Netiquette Program gives Girl Scouts an additional way to sell magazine, music, and book selections by using online ordering. To participate, Girl Scouts must log on to the Girl Scouts of Southern Illinois website at [www.gsfsi.org](http://www.gsfsi.org) and click on the QSP link to access the QSP Netiquette Program site. Once there, girls (with the guidance of a parent/guardian) can register and play a fun, interactive Netiquette game. Girl Scouts can then enter e-mail addresses for friends and family and personalize e-mails that QSP will send to them. Friends and family then have an opportunity to place online orders for magazine, music, and book selections which are tracked by QSP.



Girls who participate in the QSP Netiquette program and enter 12 or more e-mail addresses earn a patch. Online orders are also counted towards girl recognition levels and Troop proceeds.

At the conclusion of the Spring Product Sale, girls (with the guidance of a parent/guardian) must log on to the QSP Netiquette program site and print and submit a Detailed Order Report.

## FAQs

### When do magazines arrive?

Depending on the frequency, new magazine subscriptions may take up to 12-14 weeks for delivery from order submission date. So, customers can expect their magazines to arrive in May, June, or July. Allow other selections 8-10 weeks for delivery.

### What if an ordered magazine never arrives?

If the customer has waited until March and has not received their first issue, instruct the customer to contact QSP Customer Service at 1-800-678-2673.

### I have a question about the Spring Product Sale, who do I contact?

First, contact the Troop Leader to see if she can answer your question. If she is unable to help, you may contact the Girl Scouts of Southern Illinois Product Sale Manager at 1-888-317-6353.

### Is the Spring Product Sale important?

Yes. The Spring Product Sale is a quick, easy opportunity for Troops to earn funds. Plus, girls participating in the Spring Product Sale gain many life skills and earn fun recognitions.



## Sale Guidelines

To ensure that the 2009-10 Spring Product Sale is a success, girls should remember the following:

- Girls must be a registered Girl Scout and must have a Permission and Responsibility Form signed by their parent/guardian in order to participate in the 2009-10 Spring Product Sale.
  - Customers should pay for magazines and nuts/candy at the time of order (not at the time of delivery).
  - Acceptance of cash or money orders is preferred. However, customers may pay by check. Checks must be pre-printed with the customer's name, address, and phone number. The check should be written out to: Troop # \_\_\_\_\_ of Girl Scouts of Southern Illinois.
  - Girl Scouts should not carry large amounts of cash while selling.
- Spring Product Sale deadlines are very important! Spring Product Sale orders and payments must be turned in on time.

## Safety First

Remember to follow all Safety-Wise procedures:

- Parents and guardians (must) grant permission for girls to participate and are informed about the girls' whereabouts when they are engaged in product sales.
- Girls should be identifiable as Girl Scouts by wearing a Membership Pin, official uniform, uniform component, or Girl Scout clothing.
- Adults must monitor, supervise, and guide the sale activities of all age levels. Girl Scout Daisies, Brownies and Juniors must be accompanied by an adult at all times. Girl Scout Cadettes, Seniors and Ambassadors must be supervised by an adult. Girls always use the buddy system.
- Girls or their families may not engage in selling products on the Internet. Girls can use e-mail as a marketing tool to let family and friends know about the sale.
  - Product related e-mail is not intended to be SPAM (unwanted e-mail). Girls or their parents should not broadcast e-mails to parental membership lists or place of employment e-mail lists.
  - Girls or their parents cannot set up online ordering or payment on private web pages.

## Spring Product Sale Benefits, continued

The Spring Product Sale Program is an opportunity for girls to develop valuable LIFE SKILLS such as:

- **Responsibility**...through gathering orders and turning in information on time.
- **Communication skills**...through talking to customers about the products.
- **Financial and math skills**...through adding orders, making change and tracking money.
- **Entrepreneurial skills**...through creating new ways to promote, sell, and distribute products.
- **Self-reliance/self-confidence**...by overcoming shyness, and earning to talk to others.
- **Teamwork**...by working with others for the benefit of all.
- **Goal-setting and planning**...through having a framework for meeting goals.
- **Honesty and integrity**...through using a meaningful set of values, The Girl Scout Promise and Law, to guide their actions.

## Letter from GSSI

Dear Parent/Guardian,

Your daughter has the great opportunity to participate in the 2009-10 Spring Product Sale, which consists of magazines and nuts/candy. These program activities offer girls a chance to gain self-confidence, practice responsibility, learn money management, decision-making and time management skills.

Participating in product sales not only helps your daughter build skills for success in the real world, but the money earned helps fund activities, events, and opportunities within her Troop. Girls also earn recognitions for their participation.

Girls are encouraged to sell to their families, friends, church members, teachers, and other people that they know. Girls need to practice safety when selling and should have adult guidance at all times.

If your daughter wants to participate in the 2009-10 Spring Product Sale, the Permission and Responsibility Form must be signed and returned to your daughter's Troop Leader before the sale begins on February 20, 2010.

If you have any questions or concerns, please contact your daughter's Troop Leader or me at the Girl Scouts of Southern Illinois Mt. Vernon Service Center.

Thank You,

Amanda Hutchison  
 Product Sales Manager  
 Girl Scouts of Southern Illinois  
 Toll Free: 888-317-6353



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Signature of Parent or Guardian

Date

Address

City

State

Zip Code

Home Telephone Number

Work Telephone Number

Cell Telephone Number