



Girl Scouts of Southern Illinois
Board Meeting Minutes
September 7, 2019
Glen Carbon Service Center, Glen Carbon, IL

PRESENT:

Voting Board Members:	Voting Board Members Absent:
Deanna Litzenburg, Chair	Norma Trimble
Anne Haltenhof	Carla Nilson
Steven Bushong	Tracy Smith
Phil Climaco	
John McCracken	
Priscilla Jacks	
James Sabella	
Beth Shindel	
Melanie Mills	
Micki Weaver	
Paula Nixon	
Susan Bowman	
	Staff members:
	Loretta Graham, CEO
	Kelley Young, CFO
	Ashley Green-Bryant, Exec Governance Coord.
Non-Voting Board Members:	Guests:
Linda Manley, Ex Officio – Absent	
Alia Barcus, Girl Ex-Officio – Present	
Rebecca Noack, Girl Ex-Officio -- Absent	
<i>*Note any late arrivals or early departures here:</i> Beth Shindel: 9:17AM	

1. Mission Moment

Video: Membership video presented, technical difficulties for those on phone.

2. Approval of the Consent Agenda

- Board of Directors Minutes 05/18/2019 & 07/17/2019 (Special Meeting)
- Finance Committee Partial Packet 06/20/2019 & 07/25/2019
- Management Report

Motion: To approve the Consent Agenda items as presented.

Moved: John McCracken

Seconded: Micki Weaver

MOTION CARRIED

3. CEO Summary

Loretta discussed restructure at Council per the information in the Board packet and has received positive responses from volunteers. Town Halls begins in October, flyer will be sent out.

4. Board Chair Summary

Board of Directors giving has increased from \$19,816 in 2017 & \$26,547 in 2018 to \$66,720 in 2019. Philanthropy begins with the Board. Let Deanna know of any Board training you would like to see.

5. Budget Presentation-Finance Committee

Budget 2019-2020 was reported by Susan Bowman. Our goal on revenue was optimistic, so it's been adjusted. We can't just let this happen again, we need to be more proactive and conservative. Kelley discussed increased in revenue from corporate grants and foundations, new cookie price and fewer girls selling. This is a realistic budget.

Motion: To approve 2019-2020 budget as presented.

Moved: Susan Bowman

Seconded: Priscilla Jacks

MOTION CARRIED

6. Finance Committee Updates

Hosting the biggest fundraiser of the year in the last month of the fiscal year created challenges for the budget. We need to plan for the future girls and make sound financial decisions. Loretta reported that girls in extension outreach programs will now earn their way (hopeful in seeing quality over quantity of girls) we do predict a decrease in members.

Motion: To approve financial reports through 07/31/2019.

Moved: John McCracken

Seconded: Steve Bushong

MOTION CARRIED

7. Property Task Force – Long Range Property Plan Task Force Update- John

John described a working draft of activities that are based from the five pillars, these activities are based on the girl surveys that were completed late spring. They are working on getting locations available for all activities and also to include badge availability. A second survey will be sent out to girls only in a few weeks to narrow down some programs they would like to see.

8. Fund Development

Loretta met with the Gala Committee after the event. They received lots of quality feedback regarding the Gala. The amount of donations collected from all 3 previous fundraisers in 2017-2018 more than doubled with this year's Gala. We still fell short of the \$200,000 goal. The committee is looking at ways to have a less expensive event for smaller donors was discussed, along with alumni involvement.

9. Governance

Tracy Fiscus resigned due to health and time issues. Shelley Price-Williams moved to Northern Illinois, out of our district. BDC is actively looking for candidates, please give them your suggestions. We are seeking someone with financial background and experience.

Motion: To accept resignations as presented.

Moved: Priscilla Jacks

Seconded: Beth Shindel

MOTION CARRIED

10. Adjournment

Motion: To adjourn the September 7, 2019 Board of Directors meeting

Moved: Jim Sabella

Seconded: Priscilla Jacks

MOTION CARRIED

Submitted by:

Name: Melanie Mills, Board Secretary

Signature & Date: Melanie Mills

Transcribed by:

10/26/2019

Name: Ashley Green-Bryant

Signature & Date: Ashley Green-Bryant
10/26/2019

Adopted by the Board in the meeting

of 10/26/2019

(Date of Meeting)

Dea R Pitt
(Signature of Presiding Officer)