



Girl Scouts of Southern Illinois
Board Meeting Minutes
December 14, 2019
Glen Carbon Service Center, Glen Carbon, IL

PRESENT:

Voting Board Members:	Voting Board Members Absent:
Deanna Litzenburg	Melanie Mills
Anne Haltenhof	Micki Weaver
Norma Trimble	Tracy Smith
Phil Climaco	Paula Nixon
John McCracken	
Priscilla Jacks	
James Sabella	
Beth Shindel	
Steve Bushong	
Susan Bowman	
Carla Nilson	
	Staff members:
	Loretta Graham, CEO
	Kelley Young, CFO
	Ashley Green-Bryant, Exec Governance Coord.
Non-Voting Board Members:	Guests:
Linda Manley, Ex Officio – Absent	Carolyn Brooks, Director of Membership
Alia Barcus, Girl Ex-Officio – Present	Travis Tarant, Tarrant Auctions
Rebecca Noack, Girl Ex-Officio -- Absent	Darrell Hindman, LandLeader
<i>*Note any late arrivals or early departures here:</i>	

1. Mission Moment

- Membership Update-Carolyn Brooks: As of today, we are at 82% of our Traditional girl goal, 89% of our Outreach Girl Goal and 83% of our Adult Goal. Our Traditional Girl Goal is 7575 Girls, 1000 Outreach Girls with a total of 9450 Total Girl Goal. We are in the middle of our Winter Membership Blitz, winners will receive Council-led Program in their Service Unit.

2. Approval of the Consent Agenda

- Board of Directors Minutes 10/26/2019
- Fund Development Partial Packet 10/03/2019
- Finance Committee Partial Packet 10/24/2019
- Bylaws Committee Partial Packet 08/20/2019 & 11/13/2019
- Annual Meeting Task Force Partial Packet 10/07/2019
- Management Report

Motion: To approve the Consent Agenda items as presented.

Moved: James Sabella

Seconded: Priscilla Jacks

MOTION CARRIED

3. CEO Summary

Council Updates- Loretta stated the program department has been busy with sending five Teams to State for the First Lego League Competition. Product Program is getting ready for Spring Cookie season, Fall Product Sale went well. The Finance Department has been busy working on the yearly audit, it is complete and went well overall. Town Halls Meetings were at the End of October and Loretta received a lot of great feedback. The Council had their Holiday gathering and Morale is still up among the staff. GSOFSl's Market share consists of 1 in every 11 girls is a Girl Scout that makes up 9% of girls in our areas are Girl Scouts. GSUSA is supposed to roll out new branding in January of 2020, keep an eye out for it.

4. Board Chair Summary

End of Year Giving Reminder- Deanna wanted to remind everyone of End of Year giving, if you are doing any tax planning, don't forget GSOFSl to contribute to. Deanna also gave an update on the Board Chair/CEO conference her and Loretta attended in Minneapolis; there wasn't a lot to report, Council Property across the U.S. is struggling, discussions regarding the pension and the National Convention 2020 will be in held October 2020.

5. Finance Committee Updates

We are currently at 1.5 months of operating reserves with 6.4 days in cash. The dashboard shows a \$24,000 deficit in revenue compared to budget and \$80,000 under budget in expenses. Some of the expenses will be incurred later in the year, timing issues were present. Susan expressed that Council must meet or beat budget on a monthly basis. Department Managers will be held accountable. Kelley updated that the Line of Credit was increased in case of an emergency. Susan again expressed we cannot have another \$700,000/year loss.

Motion: To approve financial reports through 10/31/2019.

Moved: Phil Climaco

Seconded: Steve Bushong

MOTION CARRIED

6. Property Task Force – Long Range Property Plan Task Force Final Presentation- John

John presented the findings of the Long Range Property Task Force. This presentation was sent as a separate attachment to all Board Members. John would like to send it out to membership via the website by adding a disclaimer that the list of Properties have not been “vetted” they are mere suggestions, but all exist and offer said programs. The Council will work on making this list of current Community Partnerships.

7. Ad Hock Property Committee

Deanna reported that the Ad Hock Property Committee has met once and had the Council put on an RFP out for a Realtor for all Council Property. The Council should have a realtor selected by the first of the year.

Travis Tarrant of Tarrant & Harmon gave a presentation on how they would suggest listing Camp Butterfly if that is what the Board would decide at some point. The presentation was emailed out to all Board Members.

8. Fund Development Committee – Loretta or Anne

Loretta stated the AmeriCorps grant went out with help from Staff. Our United Way funding is down, last year we were awarded \$165,000, this year only \$158,000. The Year-end appeal is under way. Anne has put together a good group for the Girl Scout Network Leadership Committee. The “Leading Ladies” events are now titled “Girl Scouts of Southern Illinois Networking series” The group still anticipates hosting 4 events around the Council’s 40 ½ Counties in April, May, June, & July; stay tuned for more details. The Girl Scout Network page is now live on GSOFSL.org website.

Motion: To Approve Gift Acceptance Policy as Stated

Moved: John McCracken

Seconded: Priscilla Jacks

MOTION CARRIED

9. Bylaws Committee Task Force

The Bylaws Committee Recommends Changes to the Bylaws Amendments as stated in the Packet.

All in Favor

Vote: Unanimous

MOTION CARRIED

The updated Bylaws will go up for vote at the Annual Meeting, March 28, 2020.

10. Annual Meeting Task Force

All that Glitters has been scheduled for Sunday, June 7th in Collinsville. The Annual Meeting will be separate from the All That Glitters Celebrations. The Adult Awards will be immediately following the Annual Meeting and will include a 100th year celebration breakfast. The Annual Meeting is scheduled for 03/28/2020 in Belleville, IL at Bellecourt Manor.

11. Governance

The Board Development Committee has a recommendation of Amy Williamson to the Board of Directors and to the Finance Committee. Amy is a CPA for Pivotal Point Accounting in Shiloh. Her financial background will be a great asset to the organization.

Motion: The Board Development Committee Recommends appointing Amy Williamson to the Board of Directors and Finance Committee.

Moved: Susan Bowman

Seconded: Carla Nilson

MOTION CARRIED

12. Adjournment

Motion: To adjourn the December 14, 2019 Board of Directors meeting at 12:02PM.

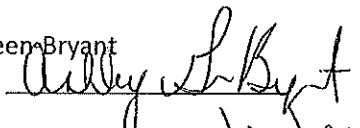
Moved: Steve Bushong

Seconded: Carla Nilson

MOTION CARRIED

Transcribed by:

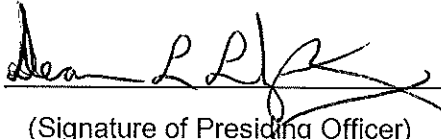
Name: Ashley Green-Bryant

Signature & Date: 
1/29/2020

Adopted by the Board in the meeting

of 1/29/2020,

(Date of Meeting)


(Signature of Presiding Officer)