



Girl Scouts of Southern Illinois

**Board Meeting Minutes
October 28, 2020 @ 5:00PM
Zoom**

PRESENT:

Voting Board Members:	Voting Board Members Absent:
Deanna Litzenburg, Chair	Zenetta Coleman
Anne Haltenhof	Robin Steinmann
Steve Bushong	
Priscilla Jacks	
Melanie Mills	
Norma Trimble	
James Sabella	
Beth Shindel	
Micki Weaver	
Paula Nixon	
Tracy Smith	
Amy Williamson	
Amanda Highlander	
Terra Hamilton	
	Staff members:
	Loretta Graham, CEO
	Kelley Young, CFO
	Jessica Upchurch, COO.
	Beth Hammock, CAMO
	Ashley Green-Bryant, Executive Governance Coord.
Non-Voting Board Members:	Guests:
KayLee Melton, Girl Ex-Officio	John McCracken
Mary Buchanan, Girl Ex-Officio	Gretel Ulmer – Lifesaving Award Receipt
*Note any late arrivals or early departures here:	

1. Mission Moment

Gretel Ulmer – Life Saving Award Recipient

2. Approval of the Consent Agenda

- Board of Directors Minutes 08/26/2020
- Finance Partial Packet 08/20/2020 & 09/24/2020
- Fund Development Committee Partial Packet 08/19/2020

Motion: To Approve the Consent Agenda of 10/28/2020 to as presented.

Moved: Priscilla Jacks

Seconded: Norma Trimble

MOTION CARRIED

3. CEO Summary

Drive Thru CEO recruitment events are successful

Product Program- not quite at Nut/Candy goal.

NCS2020 just wrapped up with success.

Checking lapsed Memberships consistently

Lots of work w/PC's for People, getting a great response.

Cleaning up Camp Butterfly, closing is scheduled for November 6th

Membership Update

MY2020 8775 goal – ended year at 92% of goal

MY21 goal is 7196. We are at 3377 right now, 62% to goal.

Goshen-Rotary Club Grant Application

Grant for personal care item collection – largest expense is patches

Motion: to Approve the grant application to the Goshen Rotary Club

Moved: Amy Williamson

Seconded: Beth Shindel

Vote: Unanimous.

MOTION CARRIED

4. Board Chair Summary

NCS2020 – Thank you to our NCS (National Council Session) Delegates. All six proposals passed after much debate.

Items on the NCS Agenda included: Gold Award Task Force & Lifetime Membership discount for Volunteers of 10+ years.

We are hopeful for 2023 in person NCS in Orlando.

100% Board Giving for end of FY. Thank you to the Board of Directors.

We will send out new committee list soon, we need participation in the committee meetings to ensure quorum.

5. Finance Committee Updates

Commerce Bank gave a proposal for Camp Butterfly sale proceeds; 50/50, 60/40 (current method for our accounts), 70/30. Council will be looking at the Finance Committee for a recommendation on how to invest the funds of the sale that will create the Girl Scout Experience Fund.

Looking at the Financials:

\$2700 remaining funds from MT. Vernon sale

\$24,000 in outstanding debt in product sales

PPP loan- \$20,287 will be unforgiven and rolled into a loan @ 1%. \$471,913 recorded as a grant.

On the Statement of Revenue and Expenses:

Foundations is currently \$107,000 under budget.

Without the PPP Loan, Council ended the year at a deficit of \$163,000. With the PPP Loan, ended the year at \$308,000.

Council will be looking to the Finance Committee for a recommendation on how much the Council should keep in reserves. GSUSA suggests 6 months in reserves.

Motion: To Approve Financial Reports through 9/30/2020 subject to audit.

Moved: Priscilla Jacks, Finance Chair Coming out of Committee

Seconded: No Second needed.

Vote: Unanimous.

Motion Carried.

6. Property Updates

Update on Camp Chan Ya Ta & Update on Camp Torqua

Board has received letters from volunteers to “please reconsider the sale of Torqua and Chan Ya Ta” Council didn’t expect the sale of Camp Butterfly to go as well as it did.

DISCUSSION: Do we keep camps?

How much will it cost to keep the camps safe?

How much will we need to charge for camp reservations after improvements?

Keeping the camps will increase operational expenses, which have been a burden on the budget in year past and resulted in significant losses to Council.

The Board needs more information and how much this will cost before they can make such a decision.

Currently have an agreement for Camp Chan YA Ta to go to auction in December.

Council staff will be putting together numbers of how much it will cost to get both camps up to accredited status. These numbers will be ready for the December Board Meeting.

Motion: Suspend the December 31st date deadline to liquidate of the Camps.

Moved: Amanda Highlander

Second: Melanie Mills

Roll Call Vote:

Yes – 5 Melanie Mills, James Sabella, Micki Weaver, Tracy Smith, Amanda Highlander

No – 8 Anne Haltenhof, Steve Bushong, Priscilla Jacks, Norma Trimble, Beth Shindel, Paula Nixon, Amy Williamson, Terra Hamilton

Motion Fails

Item will be placed on the agenda for the December Board Meeting.

Long Range Property Plan – John McCracken

11 month project – Ended December 2019

Polled the girls – “what GS experiences do THEY want?”

Based on the two surveys, it was found “sisterhood” was the # 1 reason girls are in Girl Scouts, not camps.

Experiences – How do we deliver these experiences?- Programs were identified

Resources – What resources do we need to fulfill these outdoor experiences?

Identified different locations where girls could fulfill these experiences in all 10 areas of GSOFSI Council.

Sale of Camps will create Girl Scout Experience Fund, hopeful to subsidize the cost of trips for camping.

A Board Committee will be created for the Girl Scout Experience Fund – using the funds will require an application process to be accepted through Girl Scout Experience (GSE) Committee.

Girl Scout Experience Fund Committee Update – Anne Haltenhof

A Board Committee will be created for the Girl Scout Experience Fund – using the funds will require an application process to be accepted through GSE Committee.

Fund will be used for Girl Experiences, NOT equipment or future property.

Anne will be writing a job description for committee members

Chair – Must be a Board Member; It is a Board Committee

Anne will make applicable changes to the Charge as discussed and will re-submit for the December Meeting. No Vote Taken.

7. Fund Development Committee- Melanie

FD Updates

Discussing fundraising challenges due to COVID. Virtual Gala was successful even though we fell short. Trying to have one on one conversations with benefactors. St. Louis University Grant, GSOFSI will be working with them.

Virtual Benefit Wrap-Up

\$38,000 in sponsorships, a BIG thank you to the Board Members. Raised \$52,000 net, with a goal of \$60,000. A great group effort. It's hard to do an inaugural event.

8. Governance

Updates from BDC

Megan Biggs – New Board Development Chair. Meeting w/ Deanna & Loretta to figure out what the Board needs are for the next year.

9. Open Discussion

Be aware of what's going on with Boy Scouts, had to let go of 75% of their National Staff. Tough times and decision to be made especially during a pandemic. Deanna thanks the Board for their continued dedication to the Board.

Ex-Officio Girls will be mentored by Beth Shindel & Melanie Mills.

Holiday party in December – any suggestions? Email Deanna with Ideas.

10. Adjournment

Motion: To adjourn the October 28, 2020 Board of Directors meeting @ 7:23PM

Moved: Beth

Seconded: Norma

MOTION CARRIED

Submitted by:

Name: Melanie Mills, Board Secretary

Signature & Date: _____

Transcribed by:

Name: Ashley Green-Bryant

Signature & Date: _____

Adopted by the Board in the meeting

of _____,

(Date of Meeting)

(Signature of Presiding Officer)