



**Girl Scouts of Southern Illinois
Board Meeting Minutes
Wednesday, June 5, 2024 5:00PM
Glen Carbon Office or Zoom Meeting**

PRESENT:

Voting Board Members:	Voting Board Members Absent:
Linda Manley, Chair	Norma Trimble
Steven Bushong	
Elizabeth Shore	
Marianne Doll	
Gloria Sweida	
Kathryn Diak	
Michelle Yates	
Trish Manning	
Julia Deien	
Kevin Doak	
Lesley Sanchez	
D-Lori Newsome-Pitts	Staff members:
	Loretta Graham, CEO
	Jessica Upchurch, COO
	Carrie Smith, CHRO
	Ashley Green-Bryant, Governance Coordinator
	Ron Buerges, FCFO - absent
Non-Voting Board Members:	Guests:
Jackie Bushong – Girl Ex-Officio Member	Elise Passalacqua – Gold Award Girl Scout

**Note any late arrivals or early departures here:*

1. Mission Moment - Gold Award Project

Elise Passalacqua, Gold Award Girl Scout from Teutopolis, presented her Gold Award to the Board titled "Operation Super Daisy". Elise wrote and illustrated a children's book to share Girl Scouts' core values as they are presented in the Girl Scout Law. Once Elise completed her book, she hosted a series of readings at local grade schools, kindergartens, and preschools to discuss how girls can apply these character traits to their daily lives. Elise's hope is that her project inspires future generations to participate in Girl Scouting and reap the benefits it has provided to her life.

2. Approval of the Consent Agenda

- Board of Directors Minutes 3.6.2024
- Finance Partial Packet 3.27.2024, 4.24.2024, & 5.29.2024
- Property Task Force Partial Packet 3.25.2024, 4.22.2024
- Girl Scout Experience Fund Committee Partial Packet 3.26.2024, 4.23.2024, & 5.28.2024
- Fund Development Partial Packet 3.21.2024 & 5.16.2024

Motion: To Approve Consent Agenda Items.

Moved: Steve Bushong

Seconded: D-Lori Newsome-Pitts

MOTION CARRIED

3. CEO Summary

Spring Town Hall was successful, with great feedback from Volunteers. Annual Meeting was a success, volunteers also like the Volunteer Summit that was offered before/after. Deadlines for Camps was last Monday – all camps are scheduled to run, looking forward to a busy season. All Board Members are encouraged to go visit camps, whether at Camp Torqua or local SU Camp. Council has signed an MOU with Greenville University in Bond County, with scholarships opportunities to GS's and other program opportunities. Roofs at Camp Torqua damaged by hail will be replaced, currently receiving bids. Lots of networking events ongoing: Marion "Cookies & Cocktails" is planned for July 25th from 5-7, business after hours type of event partnered with the Marion Chamber – Thanks to Elizabeth for kicking off this event, sponsorships coming in. Dualing Pianos networking event in Belleville happened in April, didn't generate income, but didn't lose money, generating sponsorships for Gala out of this event. FD is busy writing new and renewed grants, hopefully new money coming in. Membership year 23/24 – almost 95% to girl goal, 126% of adult goal met.

Operations Update

Recognition of Excellence – Adult & Girl Awards was a successful event in Mt. Vernon. Open House at Whipering Pine Camp Ground including training sessions upcoming. Days Camps around Council have already kicked off. Overnight Camp Staff Training occurring this week, over 740 girls registered for Day/Overnight Camps around Council. Animal Camp seems to be the most popular. Camp Ondessonk is scheduled for 1st week of July, registration is still open. Girl Scouts take over Holiday World trip is upcoming, sold out Council event. STEM Camp will be having a female guest speaker from Astra-Femina, grant funded from GSUSA. Membership 24/25 over 43% to girl goal and 87% to adult goal, membership year doesn't start until October 1, 2024.

4. Board Chair Summary

This is the first official Board meeting after the Annual Meeting, Linda is working on committee Chairs, she will be reaching out to individuals.

We are also working on more effective communication between committees and the Board.

5. Finance Committee Updates

- **Finance Reports through April 2024**

Fund Development needs some help, currently a deficit of \$185,000. Could we ask FD to come to Board meetings?

Currently a total budget deficit of \$118,000 net revenue over expenses.

Southern Illinois Community Foundation WSIL, a program that does matching grant opportunities during Giving Tuesday, is an opportunity Council should look into.

Motion: To Approve Financial Reports Through 4/30/2024.

Moved: Coming Out of Committee.

Seconded: Kathryn Diak

MOTION CARRIED

- **Property Improvement Fund – Cocktails at Camp matching gift.**

Committee is asking for matching gifts for a utility vehicle and 200 mattresses, IF they are donated. As of right now, no one has donated these items. If needed it would be matching funds of \$30,000.

Property Fund as approximately \$550,000 right now.

Motion: To Approve Matching Funds from Cocktails at Camp Donations of a Utility Vehicle and Bunk Mattresses by using the Property Improvement Fund.

Moved: Coming Out of Committee.

Seconded: D-Lori Newsome-Pitts

MOTION CARRIED

- **Shagbark Trust: Cohen Fund & Schwartz Trust transfer to separate accounts and close Shagbark Trust.**

Note: Funds will not be co-mingled with other GSofSI Commerce Accounts

Motion: To Recommend to the Board to Authorize Commerce Bank to move all the funds held in the Girl Scouts of Southern Illinois Trust Fund Management Agency (Account XX-XX81-02-9) to a new account for the GSOFSI. These funds will not be co-mingled with other GSOFSI Commerce Accounts.

Moved: Coming Out of Committee.

Seconded: Marianne Doll

MOTION CARRIED

Finance Committee Updates Continued

- Line of Credit Discussion

After years of operating in the red, Council has become reliant on the use of the LOC year after year. Looking back at the past six years, only one year not ending in a deficit, mainly because of the PPP grant from COVID. The committee is asking for \$600,000 from investment operating reserves to help not rely on the LOC until later in the year. This will be made up fairly quick as well as the market is performing currently.

Motion: To Recommend to the Board to move Investment Operating Reserves of \$600,000 to use towards the Line of Credit.

Moved: Coming Out of Committee.

Seconded: Marianne Doll.

MOTION CARRIED

Council is also in the process of talks with John Gilbert, Council Attorney & Cohen Trustees to find out if Council can use Cohen Trust funds for operational use. Meeting with Cohen Trustees is scheduled for July 25th. We will keep Finance committee & Board updated as these talks continue.

6. Property Task Force – Steve Bushong

- **Property Updates**

- Camp Torqua Updates

Committee is creating a brainstorming list – needs/wants

Wayne, Camp Director, has prepared a sheet of all improvements from the past several years, including a maintenance schedule.

Camps are always full, especially in the summer. The Committee is again looking at raising camp prices for the FY24/25.

- Glen Carbon Service Center

GSofSI office in MT. Vernon has moved to a Caritas Office Building, separate space for our offices. This office is in a much safer area of Mt. Vernon, much nicer and more space for office and storage.

7. Fund Development

- **Updates**

Successful Cocktails at Camp event at Camp Torqua – donations still coming in from event. Gearing up for the Marion Chamber Networking event, July 25th from 5-7PM encouraging Board members to attend, to network and support Council.

Gala Committee Meetings are ongoing with Gala planning, seeking live and silent auction donations as well as wine and alcohol for the evening. Please reach out to Heidi at Council if you are interested in donating items. This is the biggest fundraiser of the year; Board members are strongly encouraged to attend. The event is at The LeClair Room in Edwardsville, Friday, September 6th @ 6PM, dinner, auction, & entertainment. Sponsorships for the event are already coming in with the hard word from the Development team. Registration will be open soon, keep an eye on your email.

8. Girl Scout Experience Fund Committee

- **Updates**

Monthly meetings are continuing. The Committee is allowed to grant up to \$75,000 this fiscal year, so far, they have granted over \$35,000. This is a significant improvement over the first few years. This is also a busy time of year for grant applications, spring and summer when girls, troops & service units are planning trips. We should see the amount of grants continue to increase as we get further into the summer months.

9. Governance

- **Updates**

Trish Manning, Board member, was elected as BDC Chair for a one-year term. Two new BDC members joined the committee after elected at the Annual Meeting; Michelle Yates, Board member, and Melanie Mills, Volunteer.

The committee has 3 pending board applications out, one has been returned by Paul Gansaur, he is in the construction business. The committee is ready to put him on the ballot for a Board position at the next annual meeting and also asked him to join the Property Task Force until Annual Meeting. Brooke Alf & Beth Flowers are the other two outstanding applications, will also ask them to join a committee if interested.

Reminder: Please send any committee or Board recommendations to the BDC.

10. Open Discussion

Please reach out to Linda if you need anything or have questions.

11. Adjournment

Motion: To Adjourn the June 5, 2024 Board of Directors Meeting.

Moved: Kevin Doak

Seconded: Steve Bushong

MOTION CARRIED

Submitted by:

Name: Norma Trimble, Board Secretary

Signature & Date: _____

Transcribed by:

Name: Ashley Green-Green

Signature & Date: _____

Adopted by the Board in the meeting

of _____,

(Date of Meeting)

(Signature of Presiding Officer)